



**Jebsen & Co.®**

## Our Beginnings

Our firm was born under the initiative of Martin Jebesen and all the professional staff joining him over the years.

Jebesen & Co. began its activities on 1st March 1971 with offices located at Belgrano Ave. 615 8th Floor J, having at that time a surface of 60 square meters. On 9th July 1976 the firm moved to street Viamonte 748 occupying the second and third floors, with a surface of 120 m<sup>2</sup> each. On September 1983 the offices were moved to Suipacha 1067 5th floor, with a surface of 400 m<sup>2</sup>. Afterwards, on September 1987 they moved again, this time to Paseo Colón Ave. 275 12th Floor, with a surface of 600 m<sup>2</sup>.

Finally, Jebesen & Co. moved to the firm's current location in Ave. L.N. Alem 693, on August 1992.

## WHO WE ARE

Jebsen & Co. has been established on 1st March, 1971 by Martín Jebsen.

Since 2002 the managing partners are: Martin Jebsen, A. Rafael Faillace and Luis Uncal.

Our activities are carried out on two different areas of practice:



We provide to all our clients, coming from Argentina as well as from the most diverse countries worldwide, with constant advice and assistance in the growth and development of their companies and projects, mainly in Spanish, German and English.

### OBJECTIVE

Integral business-focused professional services, at national as well as international levels.

### MISSION

Cooperating with our clients in achieving their goals, by exercising our knowledge in the different areas of our professional expertise and by rendering high quality services enabling us to find prompt and effective solutions for each particular situation in the most efficient way.

### VISION

Transforming our knowledge/know-how into added value for the benefit of our clients and members of Jebsen & Co.



## OUR MAIN PRINCIPLES

### Counseling from one source

The strength of Jebesen & Co. lies in the fact that the foreign investor / argentine/ foreign entrepreneur centralizes in only one contact the principal different practice areas he may require.

This technique known as “**One-stop Company**” is very important in the **Start-up / Set-up / Clean-up / Grow-up / Take-over / Close-down** processes, that is to say, in relation to the usual changing circumstances affecting a company / organization.

### Entire responsibility

In all cases, one particular **partner, director, associate or manager** of Jebesen & Co. takes the entire responsibility for a client and the follow-up of his needs.

The partners lead Jebesen & Co. based on their own expertise and the responsibility that each of them has over the different departments under their respective charge.

### Interdisciplinary group

One of our peculiarities is the teamwork and mutual interaction of different professions: **CPA, Corporate Lawyers, MBA, Human Resources Management, Systems Engineers and Public Translators.**

In this way, the different departments of Jebesen & Co. have a wider view of the client's needs enabling them to provide a proper solution for each particular case.

### Worldwide contacts with colleagues

Jebesen & Co. has always maintained contacts with colleagues of the most important economic regions of the world. In the course of the globalization, these relationships proved to be very useful, also in the benefit of our clients.



## OUR LEADING TEAM



## PARTNERS



**Martín G. E. Jebsen**  
martinjebsen@jebsen.com.ar  
(Founder – 1971\*)



**A. Rafael Faillace**  
rafaelfaillace@jebsen.com.ar  
(Partner – 1986\*)



**Luis M. Uncal**  
luisuncal@jebsen.com.ar  
(Partner – 1990\*)



**Nicolás Scalone**  
nicolasscalone@jebsen.com.ar  
(Legal-Tax Partner – 2010\*)



**Silvio J. Ureta**  
silvioureta@jebsen.com.ar  
(Auditing Partner – 1995\*)

## DIRECTORS



**Ana Maria Rizzo**  
anamariarizzo@jebsen.com.ar  
(Internal Admin. Director – 1978\*)



**Carmen D'Eramo**  
carmenderamo@jebsen.com.ar  
(Tax Director – 1997\*)



**Carlos R. Anavia**  
carlosanavia@jebsen.com.ar  
(Tax Director – 1989\*)



**Juan Manuel Espeso (h)**  
juanespeso@jebsen.com.ar  
(Legal Director – 1990\* – 1998, 2007\*)



**Juan Pablo Machin**  
juanpablomachin@jebsen.com.ar  
(BPO Director – 2001\*)

(\*) Year of incorporation to Jebsen & Co.

## OUR LEADING TEAM



Claudia E. Leiva  
claudialeiva@jebsen.com.ar  
(IT Manager – 1999\*)



Gonzalo Pérez  
gonzalopez@jebsen.com.ar  
(Tax Manager – 2006\*)



Natalia Sabaryn  
nataliasabaryn@jebsen.com.ar  
(Payroll Manager – 2013\*)



Ivana Medina  
ivanamedina@jebsen.com.ar  
(Auditing Manager - 2015\*)

## TEAM LEADER



Gisela Oddera  
giselaoddera@jebsen.com.ar  
(BPO Team Leader – 2010\*)



Valeria Lerín  
valerialerin@jebsen.com.ar  
(BPO Team Leader – 2016\*)

## ASSISTANTS



Silvia Corallo  
silviacorallo@jebsen.com.ar  
(Assistant – 1987\*)



Angelina Riva  
angelinariva@jebsen.com.ar  
(Assistant – 2024\*)

(\*) Year of incorporation to Jebsen & Co.



**mgi Jebsen & Co.** is a member of **mgi worldwide**, a Top 20 international accounting network of independent audit, tax and accounting firms in 407 offices, in 100 countries.

Our membership in **mgi worldwide** enables us to have access to information from different countries in the world, making sure that the information is adequate for the right decision taking of our clients.

**mgi worldwide** enables us to have access to information from different countries in the world, making sure that the information is adequate for the right decision taking of our clients.



A member of  
**mgi worldwide**

The permanent interaction among all worldwide members enhances their action and therefore benefiting their clients, locally and internationally.

In 1987 Jepsen & Co. was incorporated to **mgi worldwide**, having our senior partner, Martín Jepsen, acted as Chairman of this global organization from 2001 to 2003.

We can help you and your operations or offer a complete service to make your international business a success.

Our Partner Luis Uncal was one of the members of the **Technical Committee** of **mgi worldwide**, from 2015 to 2020.

For more information on **mgi worldwide**, visit [www.mgiworld.com](http://www.mgiworld.com)

CELEBRATING 70 YEARS OF

**mgi worldwide**

2017 marks 70 years since our first international partnership was born. From the UK & Ireland to Africa and from North America to Europe, across Asia, Australasia, Latin America, and the Middle East & North Africa, take a look at some of the key milestones in our 70-year history and read more about our remarkable story.

CELEBRATING  
**70**  
YEARS  
TOGETHER  
1947 - 2017

Today, we are  
**one of the world's oldest**  
international accountancy networks



## OUR CLIENTS

22%  
Argentina

14%  
USA

47%  
Europe

12%  
Asia

5%  
Rest of  
Latin America

## OUR SERVICES

**30%**

Legal Advice

**31%**

Auditing

**29%**

Tax Planning  
and Advise

**10%**

Consulting  
Payroll  
IT

# SOME OF OUR CLIENTS



Jepsen & Co.  
ARMI X 2024 (45)



## SERVICES

### Auditing

Considering the current intricacy of businesses and of the resources involved as well as of the events and circumstances affecting the economic activity, the need to review the accounting information is nowadays more relevant than ever. The auditing procedures have as a main object to increase the assurance and reliability of the information supplied by a company. Through a complete examination of the available information, the auditing procedures performed attempt to establish the fairness of the same by issuing the respective results for the purpose of making such information highly useful.

Our auditing tasks have a business approach.

This means that our services begin with a throughout analysis of the client's business and activities and of the context where the same is developed.

For that purpose we have the support of a team of professionals with proved experience locally and internationally, a worldwide network of professionals and a strict quality control and regulations that govern our actions.

Regarding more complex matters, we have a multidisciplinary team of professionals, which enable us to perform a comprehensive and throughout analysis.

### Services

- Auditing on the fairness of the Financial Statements;
- Limited Review Auditing;
- Due Diligence (auditing on the purchase and sale of companies).
- Evaluation of Internal Control Systems.
- Advice on controls' and processing systems' weaknesses.
- Information Systems' Review.
- Advice on Accounting Aspects.
- Support to the Chief Financial Officers regarding the scope of standards and their impact.
- Implementation of IFRS (International Financial Reporting Standards).
- Preparation of the Financial Statements pursuant to US-GAAP.
- Accounting Certifications.
- Prequalified Opinions.
- Agreed Procedures.
- Accounting Verifications and Assurance Engagements.
- Training.



### **Taxes**

We take care of the general review related to the available information and documentation which, after an integral analysis of the same, is used to prepare a detailed report whereby we estimate the corresponding scope, terms and amounts payable for the respective tax burdens

Within such analysis, and as a comprehensive part thereof, we include reports about specific opportunities resulting on taxwise economies, considering them as the accomplishment of legal obligations under a framework focused on administrative and/or monetary savings, taking advantage of available benefits in connection with current situations.

Such planning should not only be integral, meaning the fact of embracing all burdens (international, national, provincial, municipal/district) and considering the existing regulations as well as judicial decisions and experts' opinions, but also integrating of other obligations arising from equities and cash flows (economical, commercial, judicial, labor, administrative, systems burdens, etc.). This is the reason why an interdisciplinary teamwork is of utmost importance.

### **Services**

- Tax advice and planning, national and international, for companies and individuals.
- Tax calculation and assessment.
- Fiscal and social security audits.
- Preparation and/or review of tax returns and sworn statements.
- Tax recovery.
- Sending of periodical newsletters.
- Assistance on inspections and tax formalities.

## SERVICES

### Legal -Tax

The constant changes on legislation, jurisprudence and tax regulations at national, provincial and municipal levels require a great effort from taxpayers in relation to being updated for prevention purposes as well as concentrating on a better planning.

In order to meet such needs we provide our clients with advice services on many different legal-tax aspects and issues.

### Services

- Strategies in relation to inspections carried out by tax control authorities, either on a national, provincial or municipal level.
- Defense in connection with claims, penalties and closures due to tax, customs and social security matters, at the different applicable instances, namely: administrative and judicial.
- Defense in connection with claims regarding municipal fees at the different applicable instances, namely: administrative and judicial.

- Analysis of the application of Agreements to avoid international double taxation.
- Transfer Pricing.
- International tax planning.
- Tax planning for investment projects.
- Tax analysis with respect to financial transactions/operations (leasing, trusts, etc.).
- Business reorganizations (merger, split off, sale, "due diligence", etc.);
- Special tax systems.
- Technology transfer and registration of contracts at the INPI (National Institute of Industrial Property).
- Advice on tax, social security and legal issues concerning expatriate workers.
- Advice on Customs taxation.



## SERVICES

### Legal

We take part on the different stages prior to the setting-up of a company in the Argentine Republic, rendering our overall advice and legal support in connection with the contents and clauses included in the respective Bylaws of the future company.

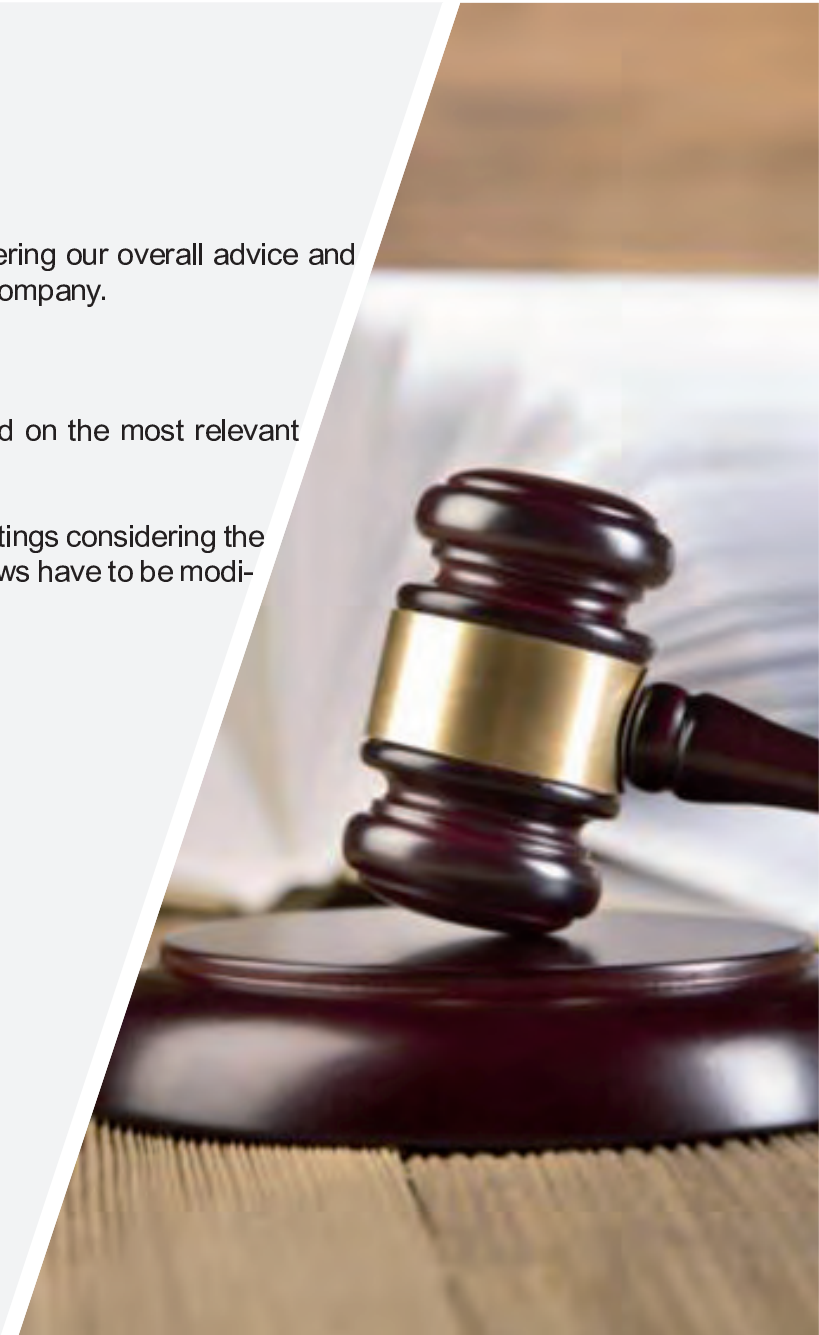
We act in our capacity as Custodians with the duty of safekeeping the statutory books of the company.

We prepare the drafts of the Minutes corresponding to Board of Directors/Management Meetings, based on the most relevant issues that we are informed about, as well as those related to Powers of Attorneys.

We usually prepare a list of the General Ordinary and Extraordinary Shareholders' and/or Partners' Meetings considering the closing dates of the Financial Years as well as those summoned in special cases when the company's Bylaws have to be modified or amended (capital increase, etc.).

### Services

- Setting - up of Companies.
- Legal - Corporate Advice.
- Negotiation and drawing up of contracts.
- Legal / out-of-court collections.
- Mergers & Acquisitions.
- Due Diligence (Active / Passive).
- Legal Opinion.
- Legal Auditing.
- Legal Start - Up.
- Legal Set - Up.
- Legal Clean - Up.
- Legal Grow - Up.
- Legal Take - Over.
- Legal Close - Down.
- General Corporate Advice.
- Corporate Law Advice.



### **Outsourcing**

Through these services, an organization can subcontract our firm for the purpose of performing certain tasks, thus enabling them to specifically focus on its own business.

Our interdisciplinary team of professionals is qualified and trained to provide customized solutions for each business, related to Administration and Accounting, Payroll and Taxes.

### **Administration and Accounting**

- Implementation of administrative processes.
- Administration management.
- Support on the opening of bank accounts.
- Preparation of cash flows.
- Drafting of charts of accounts.
- Preparation and drafting of reports.
- Recording of transactions.
- Analysis and arrangement of accounts.
- Drafting and preparation of financial statements.
- Coordination and assistance to auditors.
- Updating of statutory accounting books.

### **Taxes**

- Registration at the AFIP (Tax Authorities).
- Preparation and filing of monthly Tax Returns.
- Preparation and filing of annual Tax Returns.
- Assistance and support on the implementation of administrative management systems.
- Records and certificates.
- Assistance and support to the administration department.
- Preparation of customized management reports.
- Request of exclusion from Tax Withholding Systems.
- Due care of inspections.
- Filing of requests for the reimbursement of taxes.



## SERVICES

### Payroll

- Registration of incorporations, cancellation of registrations and changes in personnel staff.
- Salaries' calculations.
- Generation of management and salaries pre-calculation reports.
- Final settlement simulation.
- Calculation of Payroll Taxes payments (SICOSS).
- Preparation of forms for the Withholding Control System "SICORE" (Income Tax Withholding).
- Calculation of Personnel Wage Garnishments.
- Grossing Up calculation.
- Preparation of salary's receipts, either printed copies or digitalized.
- Updating of the Statutory Salary's Book.
- Drafting of Services and Salaries Certificates upon dismissal of employees (Section 80).
- Preparation of the monthly accounting entry.
- Transfer and crediting of salaries at bank entities.
- Calculation of Payroll Taxes ("SICOSS"), filing and issuance of corresponding electronic voucher "VEP" for payment.
- Issuance of the ticket for the deposit of trade unions' monthly payments.
- Preparation of the annual forms corresponding to Income Tax.
- Preparation of provisions for vacations, 13th Month Salary, final settlements and compensations/bonus.
- Drafting of customized reports.
- Dealing with inspections.
- Support and updates in relation to changes on regulations in force.
- Management of personnel records.



mgiworldwide



This is to certify

**MGI Jebson & Co.**

is a member of MGI Worldwide

A Top 20 ranked **international network** of independent audit, tax, accounting and consulting firms.

László Killik, Chairman

lbox House, 61 Baker Street, Weybridge, KT13 8AH, United Kingdom

[mgiworld.com](http://mgiworld.com)

Membership of MGI Worldwide for the current year is only valid when the above member has fully paid up all Regional and International Dues.

MGI Worldwide is a leading international network of separate and independent accounting, legal and consulting firms that are licensed to use "MGI" or "member of MGI Worldwide" in connection with the provision of professional services to their clients. MGI Worldwide is the brand name referring to a group of members of MGI Ltd., a company limited by guarantee and registered in the Isle of Man with registration number 013238V, who choose to associate as a network as defined in IESBA and EU rules. MGI Worldwide itself is a non-practising entity and does not provide professional services to clients. Services are provided by the member firms of MGI Worldwide. MGI Worldwide and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions.

2024 Certificate

personal:  
global:  
collaborative: